



Client Case Study 2007

This study with actual figures highlights how Part D Advisors maximized a Plan Sponsor’s Medicare Retiree Drug Subsidy (RDS).

Summary

Category	Improved Amount	Improved Percent
Identified New RMEIs	69 New Members	6.14%
Increased RMEIs Approval	\$32,008.41	6.14%
Improved Rx Filtering	\$17,587.23	3.49%
Interest Income	\$22,238.64	4.27%
Total	\$71,834.28	

Subsidy Improvement

Plan Sponsors are entitled from the RDS up to 28% of the money spent on eligible prescription drugs for Retired Medicare Eligible Individuals (RMEIs) enrolled in the Plan.

• **RMEI Scouting:** Part D Advisors works with client eligibility lists to correct data and increase the number of approved RMEIs. This group’s RMEIs increased from 1,053 to 1,122 for a total of **69 new RMEIs**. With an average subsidy of \$463.89 this Plan Sponsor’s subsidy increased **\$32,008** for the year.

- **Rx Filtering:** Medicare Part D covered drugs are often excluded by the standard drug filters used by most PBMs and other vendors. Part D Advisors’ highly accurate drug filters boost subsidies an average of **2% - 5%**. Part D Advisors increased this group’s subsidy by **\$17,587**.
- **Rejection Research:** Originally 157 RMEIs were rejected from this group. After performing meticulous research, Part D Advisors obtained subsidies for 69 of the rejected 157 RMEIs.
- **Monthly Filings:** While some vendors only file subsidy claims a few times a year, Part D Advisors requests payments every month. Frequent payments improve cash flow and interest income. This group received an additional \$22,238 in interest compared to a single subsidy payment at the end of the year.
- **Full Value:** In addition to ensuring regulatory compliance, Part D Advisors works diligently to improve Plan Sponsor subsidy payments. Part D Advisors increased revenue for this group in 2007 by **\$71,834**.

*Part D Subsidies.
That’s All We Do.*
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