



Client Case Study 2006

This study with actual figures highlights how Part D Advisors maximized a Plan Sponsor's Medicare Retiree Drug Subsidy (RDS).

Summary

Category	Improved Amount	Improved Percent
Identified New RMEIs	417 New Members	24.12%
Increased RMEIs Approval	\$224,238.55	24.12%
Improved Rx Filtering	\$34,516.90	2.99%
Interest Income	\$53,862.73	4.53%
Total	\$312,618.18	

Subsidy Improvement

Plan Sponsors are entitled from the RDS up to 28% of the money spent on eligible prescription drugs for Retired Medicare Eligible Individuals (RMEIs) enrolled in the Plan.

• **RMEI Scouting:** Part D Advisors works with client eligibility lists to correct data and increase the number of approved RMEIs. This group's RMEIs increased from 1,729 to 2,146 for a total of **417 new RMEIs**. With an average subsidy of \$537.74 this Plan Sponsor's subsidy increased **\$224,238** for the year.

- **Rx Filtering:** Medicare Part D covered drugs are often excluded by the standard drug filters used by most PBMs and other vendors. Part D Advisors' highly accurate drug filters boost subsidies an average of **2% - 5%**. Part D Advisors increased this group's subsidy by **\$34,516**.
- **Rejection Research:** Originally 520 RMEIs were rejected from this group. After performing meticulous research, Part D Advisors obtained subsidies for 417 of the rejected 520 RMEIs.
- **Monthly Filings:** While some vendors only file subsidy claims a few times a year, Part D Advisors requests payments every month. Frequent payments improve cash flow and interest income. This group received an additional \$53,862* in interest compared to a single subsidy payment at the end of the year.
- **Full Value:** In addition to ensuring regulatory compliance, Part D Advisors works diligently to improve Plan Sponsor subsidy payments. Part D Advisors increased total revenue for this group in 2006 by **\$312,618**.

**Part D Subsidies.
That's All We Do.**
(888) 447-2783

*This figure is low due to payment delays in early 2006. Future years should generate higher annual interest incomes.